# Third quarter 2019 report 

November 6, 2019
ODFJELL

## Third quarter 2019 report

## Highlights - 3Q19

- The chemical tanker earnings were seasonally weaker this quarter. Volumes were lower, but freight rates remained stable and with a firmer underlying trend
- EBITDA of USD 51 mill, compared with USD 57 mill 2Q19
- EBITDA of USD 45 mill from Odfjell Tankers compared with USD 50 mill 2 Q19.
- EBITDA of USD 6 mill from Odfjell Terminals compared to USD 6 mill 2Q19
- Net result of USD -1 mill compared to USD -10 mill last quarter. Adjusted for sales gain, net results were USD -15 mill in 3Q19
- Spot rates on main tradelanes increased by $2 \%$ compared to 2Q19, and our COA rate renewals are up 6.1\% YTD 2019
- Repaid our Sep-19 bond without any new issue. Secured new attractive financing which reduces future cash break-even levels
- Concluded the sale of our Jiangyin terminal generating USD 21 mill in cash proceeds and an equity gain of USD 14 mill
- Took delivery of Bow Orion, the world's largest and most energy efficient stainless steel chemical tanker

Key figures, USD mill

| (USD mill, <br> unaudited) | $\mathbf{4 Q 1 8}$ | $\mathbf{1 Q 1 9}$ | $\mathbf{2 Q 1 9}$ | $\mathbf{3 Q 1 9}$ | $\mathbf{3 Q 1 8}$ | FY18 | FY17 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Odfjell Tankers | 221.3 | 218.3 | 223.1 | $\mathbf{2 1 4 . 2}$ | 208.8 | 850.8 | 842.5 |
| Odfjell Terminals | 17.2 | 17.6 | 17.9 | $\mathbf{1 6 . 4}$ | 22.6 | 91.0 | 110.8 |
| Revenues* | $\mathbf{2 4 1 . 1}$ | $\mathbf{2 3 8 . 3}$ | $\mathbf{2 4 3 . 2}$ | $\mathbf{2 3 2 . 7}$ | $\mathbf{2 3 3 . 7}$ | $\mathbf{9 5 0 . 5}$ | 961.7 |
| Odfjell Tankers | 27.0 | 39.7 | 49.9 | $\mathbf{4 4 . 7}$ | 26.8 | 108.7 | 125.0 |
| Odfjell Terminals | 4.8 | 6.7 | 6.2 | $\mathbf{6 . 0}$ | 3.9 | 24.0 | 38.4 |
| EBITDA* | $\mathbf{3 2 . 7}$ | $\mathbf{4 7 . 2}$ | $\mathbf{5 6 . 8}$ | $\mathbf{5 1 . 4}$ | $\mathbf{3 1 . 5}$ | $\mathbf{1 3 5 . 3}$ | $\mathbf{1 6 5 . 8}$ |
| EBIT | $(13.0)$ | 7.0 | 14.4 | $\mathbf{2 5 . 9}$ | $(13.5)$ | $(76.4)$ | 132.8 |
| Net result | $\mathbf{( 4 7 . 6 )}$ | $(15.4)$ | $\mathbf{( 1 0 . 1 )}$ | $\mathbf{( 1 . 1 )}$ | $(31.2)$ | $(210.8)$ | 90.6 |
| EPS** | $\mathbf{( 0 . 6 0 )}$ | $\mathbf{0 . 0 0}$ | $\mathbf{( 0 . 1 3 )}$ | $\mathbf{( 0 . 0 1 )}$ | $\mathbf{( 0 . 4 0 )}$ | $\mathbf{( 2 . 6 8 )}$ | $\mathbf{1 . 1 5}$ |
| ROE*** | $(17.6 \%)$ | $(10.5 \%)$ | $(6.1 \%)$ | $\mathbf{( 7 . 6} \%)$ | $(13.8 \%)$ | $(29.8) \%$ | $11.8 \%$ |
| ROCE*** | $\mathbf{( 1 . 1 \% )}$ | $1.4 \%$ | $2.8 \%$ | $\mathbf{2 . 7} \%$ | $(1.5) \%$ | $(8.1) \%$ | $8.8 \%$ |

1) Historical figures not adjusted for IFRS16 (2017 and 2018)
*Includes figures from Odfjell Gas
** Based on 78.7 million outstanding shares
*** Ratios are annualised
"Third quarter was impacted by the usual seasonal slowdown in volumes while rates remained stable. Since then, the market has normalized and we are encouraged to see the improvement in volumes, and the improved crude and product tanker markets, which should positively impact our markets going forward. We are further encouraged by ongoing improvement in contract rates and that customers are accepting a pass-through of potentially higher bunker costs related to IMO 2020. We expect to report improved results in the fourth quarter".

## Key Financial figures

Odfjell Group

| (USD mill, | 2Q19 | $\mathbf{3 Q 1 9}$ | $\mathbf{3 Q 1 8}$ | YTD19 | YTD18 | FY18 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| unaudited) |  |  |  |  |  |  |
| Total revenue | $\mathbf{2 4 3 . 2}$ | $\mathbf{2 3 2 . 7}$ | $\mathbf{2 3 3 . 7}$ | $\mathbf{7 1 4 . 2}$ | $\mathbf{7 0 9 . 3}$ | $\mathbf{9 5 0 . 5}$ |
| Chemical Tankers | 223.1 | 214.2 | 208.8 | 655.6 | 629.4 | 850.8 |
| Tank Terminals | 17.9 | 16.4 | 22.6 | 51.8 | 73.7 | 91.0 |
| Gas Carriers | 2.2 | 2.1 | 2.3 | 6.7 | 6.2 | 8.8 |
| Eliminations | - | - | - | - | - | - |
| EBITDA | $\mathbf{5 6 . 8}$ | $\mathbf{5 1 . 4}$ | $\mathbf{3 1 . 5}$ | $\mathbf{1 5 5 . 4}$ | $\mathbf{1 0 2 . 6}$ | $\mathbf{1 3 5 . 3}$ |
| Chemical Tankers | 49.9 | 44.7 | 26.8 | 134.3 | 81.7 | 108.7 |
| Tank Terminals | 6.2 | 6.0 | 3.9 | 18.9 | 19.2 | 24.0 |
| Gas Carriers | 0.7 | 0.6 | 0.7 | 2.2 | 1.7 | 2.6 |
| EBIT | $\mathbf{1 4 . 4}$ | $\mathbf{2 5 . 9}$ | $\mathbf{( 1 3 . 5 )}$ | $\mathbf{4 7 . 3}$ | $\mathbf{( 6 3 . 4 )}$ | $\mathbf{( 7 6 . 4 )}$ |
| Chemical Tankers | 14.4 | 8.7 | 1.9 | 28.5 | 10.2 | 8.1 |
| Tank Terminals | $(0.7)$ | 16.6 | $(16.1)$ | 16.7 | $(75.3)$ | $(83.7)$ |
| Gas Carriers | 0.7 | 0.6 | 0.7 | 2.2 | 1.7 | $(0.7)$ |
| Elimination | - | - | - | - | - | - |
| Net finance | $\mathbf{( 2 3 . 0 )}$ | $\mathbf{( 2 4 . 7 )}$ | $\mathbf{( 1 5 . 6 )}$ | $\mathbf{( 6 8 . 7 )}$ | $\mathbf{( 5 4 . 8 )}$ | $\mathbf{( 8 5 . 3 )}$ |
| Net result (loss) | $(\mathbf{1 0 . 1 )}$ | $\mathbf{( 1 . 1 )}$ | $\mathbf{( 3 1 . 2 )}$ | $\mathbf{( 2 6 . 7 )}$ | $(163.3)$ | $\mathbf{( 2 1 0 . 8 )}$ |
| Chemical Tankers | $(8.0)$ | $(14.8)$ | $(12.0)$ | $(38.0)$ | $(38.5)$ | $(71.4)$ |
| Tank Terminals | $(2.7)$ | 13.2 | $(19.8)$ | 9.5 | $(125.9)$ | $(138.0)$ |
| Gas Carriers | 0.6 | 0.6 | 0.6 | 1.8 | 1.3 | $(1.3)$ |
| Eliminations | - | - | - | - | $(0.1)$ | $(0.1)$ |

## Proportionate method

While the equity method provides a fair presentation of the Group's financial position in joint ventures, the Group's internal financial segment reporting is based on the proportionate method. A large part of the Group's activity is joint ventures; hence, the proportionate method provides more detailed information and thus, a more representative picture of the Group's operations.

- Figures include various non-recurring items related to the changes made in our tank terminal portfolio and others
- 2018 figures not adjusted for IFRS16, so figures not fully comparable, see waterfall chart

EBITDA variance - Odfjell Group


## 3Q 2019 versus 2Q 2019

- Gross revenues down $4 \%$
- Voyage expenses unchanged
- TC expenses down $2 \%$
- Ship days down $2 \%$
- OPEX down $2 \%$
- G\&A down 4\%


## YTD19 versus YTD18

- Gross revenues up $1 \%$
- Voyage expenses up $2 \%$
- TC expenses down $11 \%$
- Ship days down $5 \%$
- OPEX down 11\%
- G\&A down 5\%


## Chemical Tankers

Odfjell Tankers EBITDA decreased to USD 45 mill 3Q19 compared to an EBITDA of USD 50 mill in 2Q19.
The main deviation was reduced revenue driven by lower volumes carried compared to the previous quarter. This is in line with seasonal trends. Lower volumes were in particular evident on back-haul routes with added supply pressure from increased share of swing tonnage. Volumes did not recover as quickly as expected following the summer downturn due to the geopolitical unrest in the Middle East.
Our contract coverage was stable at $55 \%$ in 3Q19. COA rates were concluded at higher levels this quarter, but only a small amount of volumes were up for renegotiations. COA rate renewals are up 6.1\% on average during the first nine months of 2019 (5.7\% as of 1H19). The ODFIX declined with $7.8 \%$ driven by the reduced volumes while freight rates were largely in line with previous quarter. Spot rates were up $2 \%$ on main tradelanes compared to the previous quarter.

| Chemical Tankers <br> (USD mill) | $\mathbf{1 Q 1 9}$ | $\mathbf{2 Q 1 9}$ | $\mathbf{3 Q 1 9}$ | $\mathbf{3 Q 1 8}$ | FY18 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Revenues | 218.3 | 223.1 | 214.2 | 208.8 | 850.8 |
| Gross Result | 57.3 | 65.3 | 60.5 | 42.7 | 178.3 |
| EBITDA | 39.7 | 49.9 | 44.7 | 26.8 | 108.7 |
| EBIT | 5.4 | 14.4 | 8.7 | 1.9 | 8.1 |
| Bunker cost per <br> tonne (USD) |  |  |  |  |  |
|  | 430 | 442 | 431 | 446 | 432 |
| Indices | $\mathbf{3 0 . 0 6 . 1 9}$ | $\mathbf{3 0 . 0 9 . 1 9}$ | $\mathbf{3 0 . 0 9 . 1 8}$ | $\mathbf{3 1 . 1 2 . 1 8}$ |  |
| ${\text { Odfix }(1990=100)^{\mathbf{1}}}^{\text {Opex }(2002=100)^{\mathbf{2}}}$ | 124 | 114 | 113 | 110 |  |
| O | 120 | 120 | 121 | 118 |  |

[^0]Odfjell Tankers bunker costs, net of bunker adjustment clauses, was USD 40 mill in 3Q19, compared with USD 39 mill in 2 Q19.
Our technical preparations for the new 2020 sulfur requirements are progressing according to plan. On the commercial side, renewed and new contracts include new bunker adjustment clauses which include a new reference price in relation to IMO 2020.

Outlook 4Q19
We expect improved results in 4Q19 driven by improved chemical tanker fundamentals and a lower supply of swing tonnage in the Chemical tanker market.


## 3Q19 versus 2Q19

- Gross revenues down 4\%
- Bunkering compensation down $18 \%$
- Voyage expenses unchanged
- TC expenses down $2 \%$
- OPEX down $2 \%$
- G\&A up 3\%


## Volume and voyage days

We carried 3.0 mill tonnes during $3 Q$ which is below $2 Q$ volumes. Decreased volumes relates to seasonally weaker chemical tanker markets, where especially volumes on the back-haul was challenging. Including vessels on commercial management and pools, volumes carried was 3.4 mill tonnes.

Total revenue days for Odfjell SE in 3Q was 6,243 days including 169 off-hire days, this was a decrease from 6,308 days from the previous quarter with 348 off-hire days. This relates mainly to a higher share of scheduled dockings and change of management on vessels in the previous quarter.

$\begin{array}{llllllllll}2 Q 17 & 3 Q 17 & 4 Q 17 & 1 Q 18 & 2 Q 18 & 3 Q 18 & 4 Q 18 & 1 Q 19 & 2 Q 19 & 3 Q 19\end{array}$
Volumes carried by Pool \& Commercial mgt
Volumes carried (Odfjell owned inc. TC\&BB)


## Fleet growth programme

We redelivered one large stainless steel vessel during the quarter and took delivery of the company's first super-segregator newbuilding ( $49,000 \mathrm{dwt}$ ) from Hudong. This is the largest stainless steel chemical tanker ever build.
The second newbuilding is scheduled for delivery in November 2019 and the third newbuilding is set for delivery in February 2020.
The two vessels from Fukuoka Shipbuilding is scheduled to be delivered in 1 H 20 on long-term bareboat contracts.

## Remaining ship deliveries

| Yard | Tanks | DWT | 2019 | 2020 |
| :--- | :---: | :---: | :---: | :---: |
| Hudong | Stainless | $38,000 / 49,000$ | 1 | 4 |
| Fukuoka shipbuilding | Stainless | 36,000 | - | 2 |
| Total |  |  | 1 | 6 |

## Bow Dalian

On 28 September, an explosion and fire occurred on Stolt Groenland while the ship was berthed in Ulsan. Odfjell's Bow Dalian was moored alongside Stolt Groenland at the time of the incident. One of our crew members got minor burns from the explosion, for which he received medical treatment.

We extend our gratitude to our crew for reacting quickly and following procedures by releasing sprinkler and foam immediately, before evacuating the vessel. Their professionalism mitigated a potentially worse outcome. The ship has been repaired and has recommenced operations.

## Market development

The chemical tanker market was impacted by the seasonally weaker third quarter. Spot rates were stable to slightly stronger on the front haul routes but strong competition and seasonally lower volumes on the back-haul routes had a negative impact on the overall market. A high share of plant turnarounds and the attacks on oil installations in Saudi Arabia disrupted feedstock for chemical plants and refineries in September, and led to a slower recovery after the summer slowdown than normal.
The global chemical tanker orderbook stands at 8.3\% of the current fleet. The global deep-sea fleet based on vessels larger than 18,000 dwt grew by 8 vessels in 3Q19 as 8 vessels were delivered, and zero vessels were scrapped. There were zero new orders for core chemical tankers concluded during the quarter.

## Rate development

- CPPP Atlantic Basin (LHA) - Veg Oil atlantic Basin (LHA)

■ Chemical tanker spot rates (USG-FAE(RHA)


[^1]
## Market outlook

Geopolitical tensions accelerated in the Middle East this quarter, a major export area for liquid chemicals. The situation culminated with an attack on oil installations in Saudi Arabia and also US sanctions on vessels controlled by affiliates of COSCO, an owner of a large fleet of crude and product tankers. As a consequence, freight rates for crude and product tankers has improved. Supply \& demand fundamentals for the larger tanker segments were already improving, and is also expected to remain stronger going forward. We expect this to reduce competition from swing tonnage and positively impact supply within the chemical tanker market.

Vegoil rates has remained strong in 2019 driven by Palm oil exports which has grown $8 \%$ compared to the corresponding period last year. Europe passed a legislation which will freeze Palm Oil subsidies at 2019 levels, which will reduce demand growth on this trade lane. This is expected to be partly compensated by China removing tariffs on Palm Oil and continued strong demand from India. In sum, Palm Oil shipments is expected to normalize and grow in line with GDP growth from 2020 onwards.

The start-up of new liquid chemical export plants in the Atlantic basin is ongoing. There has been some delays on on new plant start-ups, these are now scheduled to commence operations first half 2020. This, together with new plants increasing its utilization after a period of high turnarounds, is expected to support chemical tanker demand through the remainder of the year and into 2020.

Net fleet growth for the chemical tanker orderbook (core \& swing) is projected to $1.4 \%$ for 2020 before adjusting for potential impact from reduced swing tonnage and slippage. We forecast chemical tanker supply growth of $1.5 \%$ and chemical tanker demand of $5 \%$ on average per year through 2021.

## Tank Terminals

| Tank Terminals (USD mill) Odfjell share | 1Q19 | 2Q19 | 3Q19 | 3Q18 | FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | 17.6 | 17.9 | 16.4 | 22.6 | 91.0 |
| Gross Result | 10.7 | 11.0 | 9.6 | 10.1 | 44.8 |
| EBITDA | 6.7 | 6.2 | 6.0 | 3.9 | 24.0 |
| EBIT | 0.8 | (0.7) | 16.6 | (16.1) | (83.7) |
| Net result | (1.0) | (2.7) | 13.2 | (19.8) | (138.0) |
| EBITDA by geographical segment | 1Q19 | 2Q19 | 3Q19 | 3Q18 | FY18 |
| Europe | 1.4 | 1.3 | 1.5 | (1.1) | 3.5 |
| North America | 4.3 | 4.4 | 4.9 | 4.4 | 18.1 |
| Asia | 1.0 | 0.5 | (0.3) | 0.6 | 2.5 |
| Total | 6.7 | 6.2 | 6.0 | 3.9 | 24.0 |

Our share of Odfjell Terminals amounted to an EBITDA of USD 6 mill in 3Q19 which was in line with previous quarter.
Net results improved to USD 13 mill compared to -USD 3 mill in 2Q19. The improvement was driven by a impairment made in 2Q19 and a USD 14 mill gain on the sale of the Jiangyin terminal in 3Q19.

Total average occupancy rate of commercially available capacity remained at a stable level of $93 \%$. The total average available capacity decreased slightly by $4,197 \mathrm{cbm}$ to $1,482,858$ cbm.1,478,661

Odfjell Terminals US reported improved EBITDA mainly driven by lower allocated costs as a consequence of the closure of the headquarter in Rotterdam. Utilization at the Houston terminal remained at $100 \%$ for the quarter and throughput was stable compared to previous quarter.
In July 2019, Odfjell Terminals sold its $55 \%$ ownership ( $28 \%$ Odfjell SE share) in Odfjell Terminals Jiangyin for a price of USD 46 mill. The transaction resulted in a capital gain of USD 14 mill and net cash proceeds of USD 21 mill for Odfjell SE.

Total capital expenditure (Odfjell SE share) amounted to USD 2.0 mill for 3Q19, of which USD 1.3 mill for maintenance and USD 0.7 mill is for expansion/improvements. Our capital expenditure program for 2020-2022 will be updated when a new strategy has been concluded together with our new JV partner at the US terminals.

Odfjell's share of Odfjell Terminals' book value of equity stood at USD 146 mill as of 3Q19. Odfjell's share of net debt amounts to USD 119 mill.
Lindsay Goldberg exit process
As a part of LG's exit from Asia, Odfjell SE may consider to tag along on a sale of its ownership in the terminals in China. We expect the process to be concluded in the coming quarters. In connection with LG's exit, Odfjell has reorganized its Terminal division to reflect the current portfolio and governance requirements. As part of this restructuring, Odfjell has moved its Terminal division to Bergen and closed Odfjell Terminal's previous headquarter in Rotterdam and its office in Singapore.

## Gas Carriers

We have launched a process to sell our remaining gas carriers.

| Gas Carriers (USD mill) <br> Odfjell share | 1Q19 | 2Q19 | 3Q19 | 3Q18 | FY18 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Revenues | 2.4 | 2.2 | 2.1 | 2.3 | 8.8 |
| Gross Result | 0.8 | 0.7 | 0.7 | 0.7 | 2.7 |
| EBITDA | 0.8 | 0.7 | 0.6 | 0.7 | 2.6 |
| EBIT | 0.8 | 0.7 | 0.6 | 0.7 | $(0.7)$ |
| Net result | 0.7 | 0.6 | 0.6 | 0.6 | $(1.3)$ |

Finance

| Key figures (USD mill) | $\mathbf{3 1 . 0 3 . 1 9}$ | $\mathbf{3 0 . 0 6 . 1 9}$ | $\mathbf{3 0 . 0 9 . 1 9}$ | $\mathbf{3 0 . 0 9 . 1 8}$ |
| :--- | ---: | ---: | ---: | ---: |
| Cash and available-for - | 138.6 | 104.6 | 111.5 | 206.8 |
| sale investments | $1,110.8$ | $1,090.1$ | $1,092.6$ | $1,217.9$ |
| Interest bearing debt | 218.5 | 234.7 | 223.0 | - |
| Debt, right of use assets | $1,190.7$ | $1,220.1$ | $1,204.0$ | $1,011.1$ |
| Net debt | - | - | - | - |
| Available drawing facilities | 583.5 | 564.2 | 554.6 | 652.0 |
| Total equity | $28.7 \%$ | $28.0 \%$ | $27.7 \%$ | $32.9 \%$ |
| Equity ratio |  |  |  |  |

Odfjell's cash balance end 3Q19 amounts to USD 112 mill, compared with USD 105 mill end 2Q19. Our cash balance was impacted by several financing transactions, dividend from terminal sale and an improved working capital.
During the quarter, we concluded a sale- leaseback of one vessel, Bow Cecil, and entered into an agreement to sell our ownership share of the Jiangyin terminal in China. We also refinanced three term loan facilities due to mature in 1Q20, 3Q20 and 4Q21 with a USD 180 mill revolving credit facility. Net cash proceeds from these transactions totaled approximately USD 70 mill.
Our ODF07 bond matured during the quarter and was repaid with cash on balance sheet total NOK 500 mill (USD 61 mill).
Installments and capital repayments on mortgaged loans and financial leases totaled USD 24 mill during the quarter, and USD 46 mill was drawn related to our newbuilding commitments. 3Q19 capital repayments of debt related to right of use of assets was USD 12 mill.
Net debt, including debt related to right of use of assets (IFRS 16), end 3Q19 was USD 1,204 mill, compared with USD 1,220 mill end 2Q19. The equity ratio was $27.7 \%$ end 3Q19.

In October 2019, we concluded the refinancing of two facilities due to mature in 4Q19 and 4Q20. The newbuilding program is fully financed and there are limited refinancing needs in Odfjell Tankers going forward.

## Shareholder information

By end of 3Q19, Odfjell's A and B shares were trading at NOK 28.60 and NOK 28.40 respectively, compared with NOK 25.70 and NOK 25.20 at the close of the previous quarter. The market capitalization was NOK 2,249 mill (USD 248 mill) excluding treasury shares and NOK 2,477 mill (USD 273 mill) including treasury shares.

## Prospects

We expect improved results next quarter driven by a recovery in volumes, positive effect from improved crude and product tanker markets and further improvement in chemical tanker supply/demand fundamentals.

Bergen, 5 November 2019
THE BOARD OF DIRECTORS OF ODFJELL SE

Odfix quarterly average index (1990=100)


## Interim financial information - ODFJELL GROUP

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Figures based on equity method (IFRS 16 implemented as from January 1, 2019, historical figures are not adjusted).

| (USD mill) | Note | 1Q19 | 2Q19 | 3Q19 | 3Q18 | YTD19 | YTD18 | FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross revenue | 1 | 218.3 | 223.2 | 214.2 | 208.8 | 655.6 | 629.4 | 850.8 |
| Voyage expenses | 1 | (90.2) | (88.4) | (88.2) | (89.9) | (266.8) | (262.1) | (356.6) |
| Pool distribution |  | (13.0) | (16.0) | (13.0) | (6.3) | (42.0) | (14.2) | (23.9) |
| Time-charter earnings |  | 115.1 | 118.8 | 113.0 | 112.6 | 346.8 | 353.1 | 470.3 |
| Time-charter expenses |  | (15.4) | (10.7) | (10.5) | (33.3) | (36.6) | (111.5) | (146.4) |
| Operating expenses |  | (37.2) | (37.1) | (36.3) | (36.6) | (110.6) | (108.5) | (145.4) |
| Operating expenses - IFRS 16 adjustments | 7 | (5.3) | (5.6) | (5.6) | - | (16.5) | - | - |
| Gross result |  | 57.2 | 65.4 | 60.5 | 42.7 | 183.2 | 133.2 | 178.4 |
| Share of net result from associates and joint ventures | 5 | 0.9 | (0.7) | 13.8 | (19.2) | 14.0 | (124.7) | (139.3) |
| General and administrative expenses |  | (18.2) | (17.0) | (15.7) | (15.9) | (50.9) | (51.5) | (69.7) |
| Operating result before depreciation, amortization and capital gain (loss) on non-current assets (EBITDA) |  | 39.9 | 47.8 | 58.6 | 7.7 | 146.3 | (43.0) | (30.7) |
| Depreciation and amortization | 4 | (22.8) | (22.8) | (23.4) | (24.4) | (69.0) | (71.3) | (95.3) |
| Depreciation - IFRS 16 adjustments | 7 | (11.4) | (12.8) | (12.8) | - | (37.0) | - | - |
| Impairment of ships, property, plant and equipment | 4 | - | - | - | - | - | - | (5.0) |
| Capital gain (loss) | 4 | (0.6) | 0.2 | - | (0.6) | (0.3) | (0.2) | (0.3) |
| Operating result (EBIT) |  | 5.2 | 12.4 | 22.5 | (17.3) | 40.1 | (114.5) | (131.3) |
| Interest income |  | 1.2 | 1.1 | 1.1 | 1.6 | 3.5 | 4.5 | 6.4 |
| Interest expenses |  | (18.4) | (18.7) | (19.7) | (19.4) | (56.8) | (53.6) | (73.8) |
| Interest expenses - IFRS 16 adjustments | 7 | (2.9) | (3.3) | (3.2) | - | (9.4) | - | - |
| Other financial items | 6 | 0.6 | (0.5) | (1.3) | 4.4 | (1.2) | 2.8 | (7.3) |
| Net financial items |  | (19.4) | (21.4) | (23.0) | (13.4) | (63.8) | (46.3) | (74.8) |
| Result before taxes |  | (14.2) | (9.0) | (0.5) | (30.7) | (23.7) | (160.8) | (206.0) |
| Income tax expense |  | (1.2) | (1.1) | (0.5) | (0.5) | (2.9) | (2.5) | (4.8) |
| Net Result |  | (15.4) | (10.1) | (1.1) | (31.2) | (26.7) | (163.3) | (210.8) |

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Figures based on equity method

| (USD mill) | Note | 1Q19 | 2Q19 | 3Q19 | 3Q18 | YTD19 | YTD18 | FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net other comprehensive income to be reclassified to profit or loss in subsequent periods: |  |  |  |  |  |  |  |  |
| Net changes in cash-flow hedges |  | (1.7) | (8.7) | (6.6) | 0.8 | (17.0) | 1.1 | (1.6) |
| Translation differences on investments of foreign operations |  | - | 0.1 | - | (0.1) | - | (0.1) | 0.1 |
| Share of comprehensive income on investments accounted for using equity method |  | 0.5 | (1.0) | (1.2) | 6.4 | (1.7) | (0.1) | 0.7 |
| Share of other comprehensive income reclassified to income statement on disposal |  | - | - | - | 9.8 | - | 9.8 | 9.8 |
| Net other comprehensive income not being reclassified to profit or loss in subsequent periods: |  |  |  |  |  |  |  |  |
| Net actuarial gain/(loss) on defined benefit plans |  | - | - | (0.4) | - | (0.4) | - | 0.1 |
| Other comprehensive income |  | (1.2) | (9.7) | (8.3) | 16.8 | (19.2) | 10.7 | 9.0 |
| Total comprehensive income |  | (16.6) | (19.8) | (9.4) | (14.4) | (45.9) | (152.6) | (201.8) |
| Earnings per share (USD) - basic/diluted |  | (0.20) | (0.13) | (0.01) | (0.40) | (0.34) | (2.08) | (2.68) |

Net result and total comprehensive income is allocated $100 \%$ to the owners of the parent.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION(Figures based on equity method)

| (USD mill) | Note | 31.03.19 | 30.06.19 | 30.09.19 | 30.09.18 | 31.12 .18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets |  | 0.2 | 0.3 | 0.3 | - | 0.3 |
| Ships | 4 | 1,354.0 | 1,345.0 | 1,379.4 | 1,373.4 | 1,359.9 |
| Property, plant and equipment | 4 | 8.9 | 9.3 | 9.2 | 7.4 | 8.4 |
| Right of use assets | 7 | 216.8 | 231.3 | 218.3 | - | - |
| Investments in associates and joint ventures | 5 | 172.1 | 169.8 | 161.2 | 243.1 | 170.9 |
| Derivative financial instruments |  | - | - | - | 5.3 | - |
| Non-current receivables |  | 17.8 | 16.3 | 15.8 | 15.2 | 16.1 |
| Total non-current assets |  | 1,769.8 | 1,772.0 | 1,784.2 | 1,644.4 | 1,555.6 |
| Current receivables |  | 99.3 | 110.1 | 79.5 | 92.3 | 87.5 |
| Bunkers and other inventories |  | 20.8 | 24.4 | 23.8 | 27.0 | 27.9 |
| Derivative financial instruments |  | 1.9 | 0.6 | - | 1.5 | - |
| Loan to associates and joint ventures |  | 0.7 | 0.8 | - | 11.8 | 0.7 |
| Cash and cash equivalents |  | 138.6 | 104.6 | 111.5 | 206.8 | 167.8 |
| Assets classified as held for sale |  | - | - | - | - | 2.5 |
| Total current assets |  | 261.3 | 240.6 | 214.9 | 339.5 | 286.4 |
| Total assets |  | 2,031.1 | 2,012.6 | 1,999.0 | 1,983.9 | 1,841.9 |
| Equity |  | 583.5 | 564.2 | 554.6 | 652.0 | 600.6 |
| Non-current interest bearing debt | 3 | 891.9 | 865.4 | 893.2 | 907.2 | 909.7 |
| Non-current debt, right of use assets | 7 | 175.2 | 188.1 | 177.1 | - | - |
| Derivatives financial instruments |  | 14.3 | 19.2 | 29.0 | - | 10.0 |
| Other non-current liabilities |  | 9.0 | 9.0 | 8.9 | 8.3 | 8.7 |
| Total non-current liabilities |  | 1,090.3 | 1,081.8 | 1,108.3 | 915.5 | 928.4 |
| Current portion interest bearing debt | 3 | 218.9 | 224.6 | 199.3 | 310.6 | 212.9 |
| Current debt, right of use assets |  | 43.3 | 46.6 | 45.9 | - | - |
| Derivative financial instruments |  | 10.1 | 9.5 | 16.2 | 16.3 | 13.6 |
| Other current liabilities |  | 84.9 | 85.9 | 74.8 | 89.4 | 86.5 |
| Total current liabilities |  | 357.3 | 366.6 | 336.2 | 416.4 | 313.0 |
| Total equity and liabilities |  | 2,031.1 | 2,012.6 | 1,999.0 | 1,983.9 | 1,841.9 |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Figures based on equity method

| (USD mill) | Paid in <br> equity | Exchange <br> rate <br> differences | Cash-flow <br> hedge <br> reserves | Pension <br> remeasure <br> -ment | OCI <br> associates <br> and JVs | Retained <br> equity | Total other <br> equity |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total equity |  |  |  |  |  |  |  |


 which was used to purchase 58,488 class A shares at a total value of NOK 1.7 million. In the third quarter 2019, senior management received their third transaction bonus which was used to purchase 11,796 class A shares at a total value of NOK 0.3 million.

Sale of treasury shares in accordance with Long Term Incentive program for Senior management, expensed with NOK 1.4 million in the first quarter 2018 . The net amount, reduced with withholding tax, has been used to buy Treasury shares.

## KEY FIGURES

Figures based on equity method

|  | 1Q19 | 2Q19 | 3Q19 | 3Q18 | YTD19 | YTD18 | FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROFITABILITY |  |  |  |  |  |  |  |
| Earnings per share (USD) - basic/diluted | (0.20) | (0.13) | (0.01) | (0.40) | (0.34) | (2.08) | (2.68) |
| Return on equity1) | (10.5\%) | (6.1 \%) | (7.6\%) | (13.8\%) | (6.8\%) | (24.5\%) | (29.8 \%) |
| Adjusted return on equity 3) | ( | ( | ( | ( | - | - | (9.9\%) |
| Return on capital employed1) | $1.4 \%$ | 2.8 \% | 2.7 \% | (1.5\%) | 2.8 \% | (6.8\%) | (8.1\%) |
| Adjusted return on capital employed 3) | - | - | - | (1.5\%) | - | ( | 0.1 \% |
| FINANCIAL RATIOS |  |  |  |  |  |  |  |
| Average number of outstanding shares (mill)2) | 78.7 | 78.7 | 78.7 | 78.6 | 78.7 | 78.6 | 78.7 |
| Basic/diluted equity per share (USD) | 7.41 | 7.16 | 7.04 | 8.29 | 7.04 | 8.29 | 7.63 |
| Share price per A-share (USD) | 3.6 | 3.0 | 3.2 | 3.8 | 3.2 | 3.8 | 3.4 |
| Current ratio | 0.7 | 0.7 | 0.6 | 0.8 | 0.6 | 0.8 | 0.9 |
| Equity ratio | 28.7 \% | 28.0 \% | 27.7 \% | 32.9 \% | 27.7 \% | 32.9 \% | 32.6 \% |
| USD/NOK rate at period end | 8.63 | 8.51 | 9.08 | 8.16 | 9.08 | 8.16 | 8.69 |

1) Return ratios are based on annualized results, except for non-recurring items that are included in the relevant period.
2) Per end September 2019 Odfjell holds 5,669,954 Class A shares and 2,322,482 Class B shares
3) Adjusted for non-recurring items

## CONSOLIDATED CASH FLOW STATEMENT

Figures based on equity method

| (USD mill) | 1Q19 | 2Q19 | 3Q19 | 3Q18 | YTD19 | YTD18 | FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit before income taxes | (14.2) | (9.0) | (0.5) | (30.7) | (23.7) | (160.8) | (206.0) |
| Taxes paid in the period | (0.7) | (0.5) | (1.2) | (0.2) | (2.5) | (2.5) | (3.2) |
| Depreciation, impairment and capital (gain) loss fixed assets | 34.7 | 35.4 | 36.1 | 24.3 | 106.2 | 70.9 | 99.8 |
| Change in inventory, trade debtors and creditors (increase) decrease | (5.8) | (14.8) | 21.8 | (16.9) | 1.2 | (16.4) | (20.5) |
| Share of net result from associates and JV's | (0.9) | 0.7 | (13.8) | 19.2 | (14.0) | 124.7 | 139.3 |
| Unrealized changes in derivatives | (2.8) | (3.1) | 10.6 | (6.9) | 4.7 | (10.0) | 18.0 |
| Net interest expenses | 20.0 | 20.9 | 21.8 | 17.8 | 62.7 | 49.1 | 67.5 |
| Interest received | 1.7 | 0.8 | 1.1 | 2.5 | 3.6 | 4.2 | 6.0 |
| Interest paid | (22.0) | (21.4) | (24.2) | (20.5) | (67.7) | (53.4) | (73.5) |
| Effect of exchange differences | 1.9 | 3.5 | (7.7) | 0.9 | (2.3) | 3.0 | (13.3) |
| Change in other current accruals | (0.7) | 4.7 | 1.5 | 14.6 | 5.6 | 25.7 | 28.7 |
| Net cash-flow from operating activities | 11.2 | 17.1 | 45.3 | 4.1 | 73.7 | 34.5 | 42.7 |
| Sale of ships, property, plant and equipment | 2.0 | - | - | - | 2.0 | - | - |
| Investment in ships, property, plant and equipment | (17.4) | (14.3) | (57.7) | (18.3) | (89.4) | (150.2) | (169.1) |
| Dividend/other from investments in associates and JV' s | - | - | 20.7 | - | 20.7 | - | 81.1 |
| Investment in shares | - | - | - | - | - | - | (24.8) |
| Other non-current receivables and investments | 0.1 | (0.1) | 0.8 | (1.0) | 0.8 | 2.9 | 14.0 |
| Net cash-flow from investing activities | (15.3) | (14.4) | (36.1) | (19.3) | (65.8) | (147.3) | (98.8) |
| New interest bearing debt (net of fees paid) | 20.5 | (0.6) | 248.6 | 64.7 | 268.5 | 261.1 | 299.9 |
| Repayment of interest bearing debt | (35.8) | (24.8) | (238.9) | (34.4) | (299.5) | (133.0) | (267.8) |
| Repayment of lease debt related to right of use assets | (9.9) | (11.3) | (11.7) | - | (32.9) | - |  |
| Dividend payment | - | - | - | - | - | (14.6) | (14.6) |
| Sale/purchase of treasury shares | - | - | - | - | - | - | 0.2 |
| Net cash-flow from financing activities | (25.2) | (36.7) | (2.0) | 30.3 | (63.9) | 113.6 | 17.7 |
| Effect on cash balance from currency exchange rate fluctuations | - | 0.1 | (0.3) | (1.2) | (0.2) | (0.5) | (0.4) |
| Net change in cash and cash equivalents | (29.2) | (34.0) | 6.9 | 13.9 | (56.3) | 0.3 | (38.7) |
| Opening cash and cash equivalents | 167.8 | 138.6 | 104.6 | 192.9 | 167.8 | 206.6 | 206.6 |
| Closing cash and cash equivalents | 138.6 | 104.6 | 111.5 | 206.8 | 111.5 | 206.8 | 167.8 |

## NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## Note 1 -Accounting principles

Odfjell SE is ultimate parent company of the Odfjell Group. Odfjell SE is a public listed company traded on the Oslo Stock Exchange. The company' s address is Conrad Mohrs veg 29, Bergen, Norway

## Basis of preparation and changes to the Group' s accounting policies

The interim consolidated financial statements ended September 30, 2019 for the Odfjell Group and have been prepared in accordance with International Accounting Standard IAS 34 "Interim Financial Reporting". The interim financial statements do not include all the information and disclosures required in the annual financia statements and should be read in conjunction with the Group's annual financial statements as at December 31, 2018. The interim financial statements are unaudited.

The accounting principles used in the preparation of these financial statements are consistent with those used in the annual financial statements for the year ended December 31, 2018, except for the implementation of 'IFRS 16 Leases' which is adopted January 1,2019. Some new standards and amendments to standard and interpretations are not yet effective and have not yet been applied in preparing the consolidated financial statements. The Group' s assessment of the impacts on these new standards is set out below. From January 1, 2019, the Group has also applied hedge accounting for its interest rate swaps.

## IFRS 16 Leases -implementation effect January 1, 2019

The Odfjell Group has adopted ' IFRS 16 Leases' for reporting periods beginning on and after January 1, 2019. The IFRS 16 supersedes IAS 17 , IFRIC 4 , SIC 15 and SIC 27.

The Odfjell Group has adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of January 1, 2019. The Group elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 at the date of application. The Group also elected to use the recognition exemptions for lease contracts that, at January 1, 2019, have a lease term of 12 months or less and for low value assets. Low value assets are non strategic assets and comprises coffee machines, copy machines and smaller equipments.
The effect of adoption of IFRS 16 as per January 1, 2019 is as follows: Right of use of assets increases with USD 187.8 million and lease liability increases with similar amount, distributed between current lease liability of USD 47.8 million and non-current lease liability of USD 140 million. The lease liabilities, and the corresponding right of use of assets, represent the present value of the remaining lease payments, discounted using the incremental borrowing rate estimated at January 1, 2019. The discount rate varies from $5.3 \%$ to $5.8 \%$. Some of these vessel lease contracts relates to time charter vessels. The Odfjell Group has elected to separate the service element (operating expenses implicit in the time charter hire) and only to capitalize the estimated bareboat element of the lease. Doing so, the Group has applied judgment and estimated the service element to USD 6,500 per day. Estimated expenses to carry out periodic maintenance (docking) for bareboat vessels are capitalized as part of the vessels. Docking are depreciated over the period to when the periodic maintenance is estimated to be done.

The Odfjell Group has in previous years negotiated and concluded several sale and leaseback agreements. These contracts were accounted as finance transactions (new borrowings) without changing the carrying amount of the vessels. These vessels are therefore retained as 'Ships' in the statement of financial position on January 1, 2019.

## IFRS 16 Leases - summary of accounting policies

From the date of application of IFRS 16, the Odfjell Group recognizes right of use of assets at the commencement date of the lease. The commencement date is the date the underlying asset is made available for the Company.

Right of use of assets are measured at cost, less any accumulated depreciation and impairment. The cost of right of use of assets include the amount of lease liabilities recognized, initial direct costs incurred and prepaid leases made at on before the commencement date. Unless the Group is reasonable certain to obtain ownership to the leased asset at the end of the lease term, the right of use of assets are depreciated on a straight line basis over the lease term. Right of use of assets are are subject to impairment.

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. For payment of time charter leases, the service element is estimated and deducted from the payment. As a result, the Odfjell Group only recognizes the estimated bareboat element implicit in the time charter contracts. The service element is estimated based on internal sources of operating expenses for vessels of similar classes as vessels on time charter contracts. Lease payments includes the exercise price of a purchase option if it is reasonable certain that the option will be exercised by the Group.

Variable lease payments that do not depend on and index or a rate are recognized as expense in the period on which the event or condition that triggers payment occurs. Variable lease payments are classified as time charter expense or pool distributions (for external pool vessels).
In calculating the net present value, the Group uses the incremental borrowing rate at the lease commencement date. The nominal lease payments, less the service element, are distributed between interest expense and lease debt repayment. The service element is recognized as an operating expense over the lease term.

The Group applies the short term recognition exemption to its short term leases. Short term leases are leases with lease term of 12 months or less from the commencement date and do not contain purchase options reasonable certain to be exercised. Leases of non strategic assets (minor office equipments) are not capitalized
The Group determines the lease term as the non cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised on the prevailing terms.

## IFRS 9 - Hedge accounting for interest rate swaps

Applying hedge accounting for interest rate swaps have no impact on the balance sheet as of January 1, 2019. Interest rate swaps are used to hedge interest rate risk arising on variable interest payable on bank loans and financial leasing. Realized gain or loss on interest rate swaps are recognized as part of interest expense Interest rate swaps are accounted for at fair value in the balance sheet, while changes in fair value prior to maturity is recognized in other comprehensive income. At January 1, 2019, the Group has formally designated and documented the hedge relationship with the risk management objective and hedging policy.

## Note 2 -Segment information

Management has determined the operating segments based on the information regularly review by executive management. In accordance with the internal financial reporting, investments in joint venture are reported by applying the proportionate consolidation method. The Group has three reportable segments:

Chemical Tankers: The Chemical Tankers segment involves a 'round the world' transportation of chemicals with ships. The composition of the ships enables the Group to offer both global and regional transportation.
Tank Terminals: The tank terminal segment offers storage and distillation of various chemical and petroleum products. The segment is operated through joint ventures owned by the subsidiary Odfjell Terminals BV.

Gas Carriers: The Group re-entered into the LPG market in 2012 by acquiring two LPG/Ethylene carriers, and Odfjell Gas ordered in 2014 in total eight vessels in addition for agreed delivery between 2016 and 2017. Due to substantially delays, all eight vessels have been cancelled. The Group continues to pursue an exit from gas, and the two existing vessels are assets held for sale. The segment is operated through the joint venture Odfjell Gas AS.

Note 2 -Segment information - continue

|  | Chemical Tankers (2) |  |  |  |  | Tank Terminals |  |  |  |  | Gas Carriers |  |  |  |  | Eliminations |  |  |  |  | Total (1) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| USD mill | 1Q19 | 2Q19 | 3Q19 | 3Q18 | FY18 | 1 Q19 | $2 \mathrm{Q19}$ | 3Q19 | 3Q18 | FY18 | 1Q19 | 2 Q19 | 3Q19 | 3Q18 | FY18 | 1Q19 | 2Q19 | 3 Q19 | 3Q18 | FY18 | 1Q19 | 2Q19 | 3Q19 | 3Q18 | FY18 |
| Gross revenue | 218.3 | 223.1 | 214.2 | 208.8 | 850.8 | 17.6 | 17.9 | 16.4 | 22.6 | 91.0 | 2.4 | 2.2 | 2.1 | 2.3 | 8.8 | - | - | - | - | - | 238.3 | 243.2 | 232.7 | 233.7 | 950.5 |
| Voyage expenses | (90.2) | (88.4) | (88.2) | (89.9) | (356.6) | - | - | - | - | - | (1.0) | (0.9) | (0.9) | (1.0) | (3.9) | - | - | - | - | - | (91.2) | (89.3) | (89.1) | (90.9) | (360.5) |
| Pool distribution | (13.0) | (16.0) | (13.0) | (6.3) | (23.9) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | (13.0) | (16.0) | (13.0) | (6.3) | (23.9) |
| TC earnings | 115.2 | 118.7 | 113.0 | 112.6 | 470.2 | 17.6 | 17.9 | 16.4 | 22.6 | 91.0 | 1.4 | 1.3 | 1.2 | 1.3 | 4.9 | - | - | - | - | - | 134.1 | 137.9 | 130.6 | 136.5 | 566.1 |
| TC expenses | (15.4) | (10.7) | (10.5) | (33.3) | (146.4) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | (15.4) | (10.7) | (10.5) | (33.3) | (146.4) |
| Operating expenses | (37.2) | (37.1) | (36.3) | (36.6) | (145.4) | (6.9) | (6.9) | (6.8) | (12.5) | (46.1) | (0.5) | (0.6) | (0.5) | (0.6) | (2.2) | - | - | - | - | - | (44.6) | (44.5) | (43.7) | (49.7) | (193.8) |
| Operating expenses -IFRS 16 adjustments | (5.3) | (5.6) | (5.6) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | (5.3) | (5.6) | (5.6) | - | - |
| General and adminstrative expenses | (17.6) | (15.4) | (15.8) | (15.9) | (69.7) | (4.0) | (4.8) | (3.5) | (6.1) | (20.8) | - | - | - | - | (0.1) | - | - | - | - | - | (21.6) | (20.2) | (19.4) | (22.1) | (90.6) |
| EBITDA | 39.7 | 49.9 | 44.7 | 26.8 | 108.7 | 6.7 | 6.2 | 6.0 | 3.9 | 24.0 | 0.8 | 0.7 | 0.6 | 0.7 | 2.6 | - | - | - | - | - | 47.2 | 56.8 | 51.4 | 31.5 | 135.3 |
| Depreciation | (22.7) | (22.8) | (23.3) | (24.4) | (95.3) | (5.4) | (5.3) | (5.2) | (7.4) | (29.1) | - | - | - | - | - | - | - | - | - | - | (28.1) | (28.1) | (28.6) | (31.8) | (124.5) |
| Depreciation - IFRS 16 adjustments | (11.4) | (12.8) | (12.8) | - | - | (0.1) | (0.1) | (0.1) | - | - | - | - | - | - | - | - | - | - | - | - | (11.5) | (12.9) | (12.9) | - | - |
| Impairment | - | - | - | - | (5.0) | - | (1.6) | 0.1 | - | (68.1) | - | - | - | - | (3.3) | - | - | - | - | - | - | (1.6) | 0.1 | - | (76.4) |
| Capital gain/loss | (0.2) | 0.1 | - | (0.6) | (0.3) | (0.4) | 0.1 | 15.9 | (12.5) | (10.6) | - | - | - | - | - | - | - | - | - | - | (0.6) | 0.2 | 15.9 | (13.1) | (10.8) |
| Operating result (EBIT) | 5.4 | 14.4 | 8.7 | 1.9 | 8.1 | 0.8 | (0.7) | 16.6 | (16.1) | (83.7) | 0.8 | 0.7 | 0.6 | 0.7 | (0.7) | - | - | - | - | - | 7.0 | 14.4 | 25.9 | (13.5) | (76.4) |
| Net finance | (19.4) | (21.3) | (23.0) | (13.4) | (74.6) | (1.4) | (1.6) | (1.7) | (2.0) | (10.0) | (0.1) | (0.1) | (0.1) | (0.1) | (0.6) | - | - | - | - | (0.1) | (20.9) | (23.0) | (24.7) | (15.6) | (85.3) |
| Taxes | (1.2) | (1.1) | (0.5) | (0.5) | (4.8) | (0.3) | (0.4) | (1.8) | (1.7) | (44.3) | - | - | - | - |  | - | - | - | - | - | (1.5) | (1.5) | (2.3) | (2.2) | (49.1) |
| Net result | (15.2) | (8.0) | (14.8) | (12.0) | (71.4) | (1.0) | (2.7) | 13.2 | (19.8) | (138.0) | 0.7 | 0.6 | 0.6 | 0.6 | (1.3) | - | - | - | - | (0.1) | (15.4) | (10.1) | (1.1) | (31.2) | (210.8) |
| Non current assets | 1,596.1 | 1,602.4 | 1,623.5 | 1,401.8 | 1,385.1 | 324.1 | 308.4 | 303.2 | 295.3 | 324.6 | - | - | - | - | - | 1.2 | (0.7) | (0.8) | (0.6) | (0.5) | 1,921.4 | 1,910.1 | 1,925.8 | 1,696.6 | 1,709.3 |
| Current assets | 249.9 | 226.6 | 210.5 | 333.9 | 276.3 | 28.2 | 32.2 | 53.0 | 131.9 | 26.9 | 3.1 | 3.2 | 3.3 | 2.6 | 2.8 | 3.9 | 4.1 | (23.1) | (6.3) | 2.0 | 285.1 | 266.2 | 243.7 | 462.2 | 307.9 |
| Assets held for sale | - | - | - | - | 2.5 | - | 11.6 | - | - | - | 19.0 | 19.0 | 19.0 | 22.2 | 19.0 | - | - | (0.1) | - | - | 19.0 | 30.6 | 18.9 | 22.2 | 21.4 |
| Total asset | 1,846.0 | 1,829.1 | 1,833.9 | 1,735.7 | 1,663.9 | 352.4 | 352.2 | 356.2 | 427.2 | 351.5 | 22.0 | 22.2 | 22.3 | 24.8 | 21.8 | 5.1 | 3.4 | (24.0) | (6.8) | 1.5 | 2,225.5 | 2,206.8 | 2,188.4 | 2,180.9 | 2,038.7 |
| Equity | 411.1 | 394.3 | 392.9 | 409.6 | 428.2 | 157.9 | 154.8 | 145.9 | 226.0 | 158.5 | 15.3 | 15.8 | 16.4 | 17.1 | 14.6 | (0.7) | (0.8) | (0.7) | (0.7) | (0.7) | 583.5 | 564.2 | 554.6 | 652.0 | 600.6 |
| Non current liabilities | 1,087.9 | 1,081.4 | 1,108.3 | 915.5 | 928.4 | 174.4 | 66.9 | 63.5 | 168.9 | 170.8 | - | - | - | - | - | - | - | - | 0.1 | - | 1,262.4 | 1,148.3 | 1,171.8 | 1,084.5 | 1,099.1 |
| Current liabilities | 347.0 | 353.4 | 332.7 | 410.7 | 307.3 | 20.1 | 125.1 | 146.8 | 32.3 | 22.2 | 6.8 | 6.4 | 5.9 | 7.7 | 7.2 | 5.9 | 4.2 | (23.2) | (6.3) | 2.2 | 379.7 | 489.0 | 462.2 | 444.4 | 338.9 |
| Liabilities held for sale | - | - | - | - | - | - | 5.4 | - | - | - | - | - | - | - | - | - | - | (0.1) | - | - | - | 5.4 | (0.1) | - | - |
| Total equity and liabilities | 1,846.0 | 1,829.1 | 1,833.9 | 1,735.7 | 1,663.9 | 352.4 | 352.2 | 356.2 | 427.2 | 351.5 | 22.0 | 22.2 | 22.3 | 24.8 | 21.8 | 5.1 | 3.4 | (24.0) | (6.8) | 1.5 | 2,225.5 | 2,206.8 | 2,188.4 | 2,180.9 | 2,038.7 |
| Reconciliations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total segment revenue | 218.3 | 223.1 | 214.2 | 208.8 | 850.8 | 17.6 | 17.9 | 16.4 | 22.6 | 91.0 | 2.4 | 2.2 | 2.1 | 2.3 | 8.8 | - | - | - | - | - | 238.3 | 243.2 | 232.7 | 233.7 | 950.5 |
| Segment revenue JV's |  | - | - | - | - | (17.6) | (17.9) | (16.4) | (22.6) | (91.0) | (2.4) | (2.2) | (2.1) | (2.3) | (8.8) | - | - | - | - | - | (20.0) | (20.1) | (18.5) | (24.9) | (99.7) |
| Consolidated revenue in income statement | 218.3 | 223.1 | 214.2 | 208.8 | 850.8 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 218.3 | 223.2 | 214.2 | 208.8 | 850.8 |
| Total segment EBIT | 5.4 | 14.4 | 8.7 | 1.9 | 8.1 | 0.8 | (0.7) | 16.6 | (16.1) | (83.7) | 0.8 | 0.7 | 0.6 | 0.7 | (0.7) | - | - | - | - | - | 7.0 | 14.4 | 25.9 | (13.5) | (76.4) |
| Segment EBIT JV's | - | - | - | - | - | (1.8) | (0.7) | (17.2) | 16.1 | 83.7 | (0.8) | (0.7) | (0.6) | (0.7) | 0.7 | - | - | - | - | - | (2.6) | (1.4) | (17.8) | 15.4 | 84.5 |
| Share of net result JV's (4) | - | - | - | - | - | 0.2 | (1.3) | 13.8 | (19.8) | (138.0) | 0.7 | 0.6 | 0.6 | 0.6 | (1.3) | - | - | - | - | - | 0.9 | (0.7) | 14.4 | (19.2) | (139.3) |
| Consolidated EBIT in income statement | 5.4 | 14.4 | 8.7 | 1.9 | 8.1 | (0.8) | (2.7) | 13.2 | (19.8) | (138.0) | 0.7 | 0.6 | 0.6 | 0.6 | (1.3) | - | - | - | - | - | 5.2 | 12.4 | 22.5 | (17.3) | (131.3) |
| Total segment asset | 1,846.0 | 1,829.1 | 1,833.9 | 1,735.7 | 1,663.9 | 352.4 | 352.2 | 356.2 | 427.2 | 351.5 | 22.0 | 22.2 | 22.3 | 24.8 | 21.8 | 5.1 | 3.4 | (24.0) | (6.8) | 1.5 | 2,225.5 | 2,206.8 | 2,188.4 | 2,180.9 | 2,038.7 |
| Segment asset (3) | - | - | - | - | - | (348.5) | (342.9) | (348.6) | (427.2) | (346.7) | (22.0) | (22.2) | (22.3) | (24.8) | (21.8) | 4.0 | 1.1 | 20.1 | 11.9 | 0.8 | (366.5) | (364.0) | (350.8) | (440.1) | (367.7) |
| Investment in JV's (4) | - | - | - | - | - | 156.9 | 153.9 | 145.0 | 226.0 | 156.3 | 15.3 | 15.8 | 16.4 | 17.1 | 14.6 | - | - | (0.1) | - | - | 172.1 | 169.8 | 161.3 | 243.1 | 170.9 |
| Total consolidated assets in statement of financial position | 1,846.0 | 1,829.1 | 1,833.9 | 1,735.7 | 1,663.9 | 160.8 | 163.2 | 152.6 | 226.0 | 161.1 | 15.3 | 15.8 | 16.4 | 17.1 | 14.6 | 9.1 | 4.5 | (4.0) | 5.1 | 2.3 | 2,031.1 | 2,012.6 | 1,999.0 | 1,983.9 | 1,841.9 |
| Total segment liabilities | 1,434.9 | 1,434.8 | 1,441.0 | 1,326.1 | 1,235.7 | 194.5 | 192.0 | 210.3 | 201.2 | 193.0 | 6.7 | 6.4 | 5.9 | 7.7 | 7.2 | 5.9 | 4.2 | (23.2) | (6.2) | 2.2 | 1,642.1 | 1,637.3 | 1,633.9 | 1,528.9 | 1,438.1 |
| Segment liability (3) | - | - | - | - | - | (191.1) | (183.8) | (203.6) | (201.2) | (190.4) | (6.7) | (6.4) | (5.9) | (7.7) | (7.2) | 3.2 | 1.2 | 20.0 | 11.9 | 0.9 | (194.6) | (189.0) | (189.5) | (197.0) | (196.7) |
| Total consolidated liabilities in statement of financial position | 1,434.9 | 1,434.8 | 1,441.0 | 1,326.1 | 1,235.7 | 3.4 | 8.1 | 6.7 | - | 2.6 | - | - | - | - | - | 9.1 | 5.4 | (3.2) | 5.8 | 3.1 | 1,447.4 | 1,448.3 | 1,444.5 | 1,331.9 | 1,241.4 |

${ }^{(1)}$ The table is shown without eliminations, therefore Total doesn't equal sum of Chemical Tankers, Tank Terminals and Gas Carriers
${ }^{(2)}$ This segment also includes «corporate,
${ }^{(3)}$ Investments in joint ventures are presented according to the proportionate consolidation method in the segment reporting
${ }^{(4)}$ Investments in joint ventures are presented according to the equity method in the consolidated income statement and balance sheet

## Note 2 -Segment information - continued

Tank Terminals: The segment table above includes discontinued operations which is specified below.

- The sale of Odfjell Terminals Rotterdam to Koole terminals B.V. was finalized on September 20, 2018 and a capital loss of USD 12.5 mill was recognized Included in the capital loss is a negative accumulated currency translation differences of USD 9.8 mill related to the entities that has been sold. This amount has been recognized as other comprehensive income in earlier periods and was in 3Q 2018 reclassified to the income statement upon sale of the entities and does not have an impact on total comprehensive income or equity.

In addition to the capital loss, the sale of Odfjell Terminals Rotterdam also triggered an impairment loss in 2Q 2018 of USD 58.1 mill related to fixed assets and a write down of tax assets of USD 43.1 mill in 2Q 2018 and USD 2.7 mill in 3Q 2018.

| Discontinued operations included in Tank Termin (USD mill) | 1Q19 | 2Q19 | 3Q19 | 3Q18 | YTD19 | YTD18 | FY18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross revenue | - | - | - | 7.1 | - | 27.2 | 27.2 |
| Operating expenses | - | - | - | (5.9) | - | (19.7) | (19.7) |
| General and adminstrative expenses | - | - | - | (1.4) | - | (5.0) | (5.0) |
| Operating result before depreciation (EBITDA) | - | - | - | (0.2) | - | 2.5 | 2.5 |
| Depreciation | - | - | - | (2.9) | - | (9.9) | (9.9) |
| Impairment | - | - | - | - | - | (58.1) | (58.1) |
| Capital gain/loss on fixed assets/sale of business | - | - | - | (12.5) | - | (12.5) | (12.5) |
| Operating result (EBIT) | - | - | - | (15.6) | - | (78.0) | (78.0) |
| Net finance | - | - | - | (0.5) | - | (2.7) | (2.7) |
| Taxes | - | - | - | (3.3) | - | (44.5) | (44.5) |
| Net result | - | - | - | (19.4) | - | (125.2) | (125.2) |

[^2]
## Note 3 -Net interest bearing liabilities

| (USD mill) | $\mathbf{3 1 . 0 3 . 1 9}$ | $\mathbf{3 0 . 0 6 . 1 9}$ | $\mathbf{3 0 . 0 9 . 1 9}$ | $\mathbf{3 0 . 0 9 . 1 8}$ | $\mathbf{3 1 . 1 2 . 1 8}$ |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Loans from financial institutions, floating interest rate | 433.8 | 410.8 | 462.0 | 464.0 | 447.2 |
| Financial leases and sale-leaseback | 429.9 | 427.9 | 451.3 | 432.1 | 430.6 |
| Bonds, unsecured | 255.0 | 258.5 | 187.2 | 330.6 | 253.1 |
| Debt, right of use assets | 218.5 | 234.7 | 223.0 | - | $\mathbf{-}$ |
| Subtotal debt | $\mathbf{1 , 3 3 7 . 1}$ | $\mathbf{1 , 3 3 1 . 9}$ | $\mathbf{1 , 3 2 3 . 4}$ | $\mathbf{1 , 2 2 6 . 7}$ | $\mathbf{1 , 1 3 0 . 9}$ |
| Debt transaction fees | $(7.8)$ | $(7.2)$ | $(7.9)$ | $(8.8)$ | $(8.3)$ |
| Total debt | $\mathbf{1 , 3 2 9 . 3}$ | $\mathbf{1 , 3 2 4 . 8}$ | $\mathbf{1 , 3 1 5 . 5}$ | $\mathbf{1 , 2 1 7 . 9}$ | $\mathbf{1 , 1 2 2 . 6}$ |
| Cash and cash equivalent | 138.6 | 104.6 | $\mathbf{1 1 1 . 5}$ | $\mathbf{2 0 6 . 8}$ | 167.8 |
| Net debt | $\mathbf{1 , 1 9 0 . 7}$ | $\mathbf{1 , 2 2 0 . 1}$ | $\mathbf{1 , 2 0 4 . 0}$ | $\mathbf{1 , 0 1 1 . 1}$ | $\mathbf{9 5 4 . 8}$ |


| (USD mill) | $\mathbf{1 Q 1 9}$ | $\mathbf{2 Q 1 9}$ | $\mathbf{3 Q 1 9}$ | YTD18 |
| :--- | :---: | :---: | :---: | :---: |
| Total debt, beginning of period | $1,122.6$ | $1,329.3$ | $1,324.8$ | $1,083.8$ |
| New loans and financial leases | 20.9 | - | 252.0 | 266.8 |
| Repayment of loans and financial leases | $(35.8)$ | $(24.8)$ | $(232.3)$ | $(132.9)$ |
| Change in debt, right of use assets | 218.5 | 16.2 | $(11.7)$ | $(251.4)$ |
| Debt transaction fees, net paid and amortized | 0.5 | - | $(1.6)$ | $(2.1)$ |
| Currency translation differences | 1.9 | $(1.9$ | $(15.6)$ | $\mathbf{2 . 3}$ |
| Total debt, end of period | $\mathbf{1 , 3 2 9 . 3}$ | $\mathbf{1 , 3 2 4 . 8}$ | $\mathbf{1 , 3 1 5 . 5}$ | $\mathbf{1 , 2 1 7 . 9}$ |

For debt related to right of use assets see note 7.

## Note 4 -Ships, property, plant and equipment

| (USD mill) | $\mathbf{1 Q 1 9}$ | $\mathbf{2 Q 1 9}$ | 3Q19 | 3Q18 | FY18 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net carrying amount, beginning of period | $1,368.2$ | $1,362.8$ | $1,354.3$ | 1386,8 | $1,301.9$ |
| Investments in ships, property, plant and equipment | 17.4 | 14.3 | 57.7 | 18.3 | 169.1 |
| Depreciation | $(22.8)$ | $(22.8)$ | $(23.4)$ | $(24.4)$ | $(95.3)$ |
| Impairment | - | - | - | $(5.0)$ | $(2.5)$ |
| Assets classified as held for sale | - | - | - | $\mathbf{-}$ | $\mathbf{1 , 3 6 8 . 2}$ |
| Net carrying amount, end of period | $\mathbf{1 , 3 6 2 . 8}$ | $\mathbf{1 , 3 5 4 . 3}$ | $\mathbf{1 , 3 8 8 . 6}$ | $\mathbf{1 , 3 8 0 . 8}$ |  |

Impairment of USD 5.0 million in 2018 is related to write-down of vessels.

## Note 5 -Investments joint ventures

The share of result and balance sheet items from investments in associates and joint ventures are recognised based on equity method in the interim financial statements. The figures below show our share of revenue and expenses, total assets, total liabilities and equity. See note 2 for further details about joint ventures.

| (USD mill) | YTD19 |  |  | YTD18 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tank Terminals | Gas Carriers | Total | Tank Terminals | Gas Carriers | Total |
| Gross revenue | 57.2 | 6.7 | 63.9 | 73.7 | 6.2 | 79.9 |
| EBITDA | 20.9 | 2.2 | 23.1 | 19.2 | 1.7 | 20.9 |
| EBIT | 19.2 | 2.2 | 21.4 | (75.3) | 1.7 | (73.6) |
| Net result | 12.2 | 1.8 | 14.0 | (126.0) | 1.3 | (124.7) |
| Non-current assets | 303.2 | - | 303.2 | 295.3 | - | 295.3 |
| Current assets | 45.2 | 3.3 | 48.5 | 131.9 | 2.6 | 134.5 |
| Assets held for sale | - | 19.0 | 19.0 | - | 22.2 | 22.2 |
| Total assets | 348.4 | 22.3 | 370.7 | 427.2 | 24.8 | 452.0 |
| Total equity closing balance | 144.8 | 16.4 | 161.2 | 226.0 | 17.1 | 243.1 |
| Non-current liabilities | 63.5 | - | 63.5 | 168.9 | - | 168.9 |
| Current liabilities | 140.1 | 5.9 | 146.0 | 32.3 | 7.7 | 40.0 |
| Liabilities held for sale | - | - | - | - | - | - |
| Total equity and liabilities | 348.4 | 22.3 | 370.7 | 427.2 | 24.8 | 452.0 |

## Note 6 -Other financial items

| (USD mill) | 1Q19 | $\mathbf{2 Q 1 9}$ | 3Q19 | 3Q18 | YTD19 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| YTD18 | FY18 |  |  |  |  |
| Changes in fair value in derivatives | 2.8 | 3.1 | $(10.6)$ | 6.9 | $(4.7)$ |
| Currency gains (losses) | $(1.9)$ | $(3.5)$ | 9.5 | $(10.0$ | $(1.3)$ |
| Other | $(0.3)$ | $(0.1)$ | $(0.3)$ | $(0.9)$ | $(0.7)$ |
| Total other financial items | $\mathbf{0 . 6}$ | $\mathbf{( 0 . 5 )}$ | $(\mathbf{1 . 3})$ | $\mathbf{4 . 4}$ | $\mathbf{( 1 . 2 )}$ |

In September 2019 NOK bond ODF07 matured and outstanding amount of NOK 500 million was repaid in full.
In December 2018 NOK bond ODF06 matured and outstanding amount of NOK 436 million was repaid in full. The settlement of the bonds had a negative impact of USD 1.4 million in 4Q 2018.
In September 2018 Odfjell SE completed a new unsecured bond issue of NOK 500 million with maturity date in September 2023. In conjunction with the issuance Odfjell bought back NOK 37 million of the outstanding bonds maturing in December 2018. The repurchase of bonds had a negative impact of USD 0.1 million in 3Q 2018.

## Note 7 - IFRS 16 Leases

The Odfjell Group has a number of operating leases, mainly vessels under time charter and bare boat contracts, which are recognized as right of use assets as from January 1, 2019.

| (USD mill) | 1Q19 | 2Q19 | 3Q19 |
| :---: | :---: | :---: | :---: |
| Net carrying amount, beginning of period | 187.8 | 216.8 | 231.3 |
| New right of use assets | 40.4 | 27.3 | (0.1) |
| Depreciation | (11.4) | (12.8) | (12.8) |
| Net carrying amount, end of period | 216.8 | 231.3 | 218.3 |
| (USD mill) | 31.03.19 | 30.06.19 | 30.09.19 |
| Non current debt, right of use assets | 175.2 | 188.1 | 177.1 |
| Current debt, right of use assets | 43.3 | 46.6 | 45.9 |
| Total | 218.5 | 234.7 | 223.0 |

The table below explains the reconciliation between operating lease commitments as of December 31, 2018, and lease liabilities as at January $1,2019$.

| (USD mill) |  |
| :--- | ---: |
| Operating lease commitments as at December 31, 2018, nominal amounts | $\mathbf{3 0 4 . 2}$ |
| Less leases with remaining duration < 12 months | $(24.1)$ |
| Less estimated service element for leases with duration $>12$ months | (59.9) |
| Subtotal | $\mathbf{2 2 0 . 2}$ |
| Interest element, interest rate $5.3 \%-5.8 \%$ | $\mathbf{( 3 2 . 4 )}$ |
| Lease liabilities as at January $\mathbf{1 , 2 0 1 9}$ | $\mathbf{1 8 7 . 8}$ |

## Note 8 -Figures presented based on Proportionate method

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

| (USD mill) | YTD19 | YTD18 |
| :---: | :---: | :---: |
| Gross revenue | 714.2 | 709.3 |
| Voyage expenses | (269.7) | (264.8) |
| Pool distribution | (42.0) | (22.1) |
| Time-charter earnings | 402.5 | 422.4 |
| Time-charter expenses | (36.6) | (103.6) |
| Operating expenses | (132.8) | (149.5) |
| Operating expenses - IFRS 16 adjustments | (16.5) | - |
| Gross result | 216.6 | 169.4 |
| General and administrative expenses | (61.2) | (66.8) |
| EBITDA | 155.4 | 102.6 |
| Depreciation | (84.8) | (95.1) |
| Depreciation - IFRS 16 adjustments | (37.2) | - |
| Impairment of ships, property, plant and equipment | (1.6) | (58.1) |
| Capital gain (loss) on property, plant and equipment | 15.5 | 0.4 |
| Operating result (EBIT) | 47.3 | (63.4) |
| Interest income | 3.7 | 3.7 |
| Interest expenses | (61.3) | (60.1) |
| Interest expenses - IFRS 16 adjustments | (9.5) | - |
| Other financial items | (1.7) | 1.7 |
| Net financial items | (68.7) | (54.8) |
| Result before taxes | (21.4) | (118.2) |
| Taxes | (5.3) | (45.1) |
| Net result | (26.7) | (163.3) |

Note 8 -Figures presented based on Proportionate method - continued CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| (USD mill) | 30.09.19 | 30.09.18 |
| :---: | :---: | :---: |
| Intangible assets | 59.3 | 49.4 |
| Ships | 1,379.4 | 1,373.4 |
| Tank terminals assets | 222.5 | 221.4 |
| Other property, plant and equipment | 29.8 | 28.2 |
| Right of use assets | 219.0 | - |
| Receivables and derivatives | 15.8 | 24.2 |
| Total non-current assets | 1,925.8 | 1,696.6 |
| Current receivables | 92.6 | 109.4 |
| Bunkers and other inventories | 24.1 | 27.3 |
| Derivative financial instruments | - | 1.5 |
| Cash and cash equivalent | 126.9 | 323.9 |
| Assets held for sale | 19.0 | 22.2 |
| Total current assets | 262.7 | 484.4 |
| Total assets | 2,188.4 | 2,181.0 |
|  |  |  |
| Total equity | 554.6 | 652.0 |
| Non-current interest bearing debt | 928.8 | 1,052.7 |
| Non-current debt, right of use assets | 177.4 | - |
| Derivative financial instruments | 29.1 | - |
| Other non-current liabilities | 36.5 | 31.6 |
| Total non-current liabilities | 1,171.8 | 1,084.4 |
| Current portion of interest bearing debt | 307.8 | 323.4 |
| Current debt, right of use assets | 46.2 | - |
| Derivative financial instruments | 16.2 | 16.3 |
| Other current liabilities | 91.8 | 104.8 |
| Total current liabilities | 462.1 | 444.6 |
| Total equity and liabilities | 2,188.4 | 2,181.0 |

## Fleet list as per September 30,

| VESSEL TYPE | CHEMICAL TANKERS | DWT | BULLT | OWNERSHIP | CBM | STAINLESS STEEL, CBM | TANKS | VESSEL TYPE | CHEMICAL TANKERS | DWT | BULLT | OWNERSHIP | CBM | STAINLESS STEEL, CBM | TANKS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Super-segregator | Bow Sea | 49592 | 2006 | Owned | 52107 | 52107 | 40 | Coated | Bow Pioneer | 75000 | 2013 | Owned | 86000 | - | 30 |
| Super-segregator | Bow Summer | 49592 | 2005 | Owned | 52128 | 52128 | 40 | Coated | Flumar Brasil | 51188 | 2010 | Owned | 55452 | - | 14 |
| Super-segregator | Bow Saga | 49559 | 2007 | Owned | 52126 | 52126 | 40 | Coated | Bow Triumph | 49622 | 2014 | Owned | 53188 | - | 22 |
| Super-segregator | Bow Sirius | 49539 | 2006 | Owned | 52155 | 52155 | 40 | Coated | Bow Trident | 49622 | 2014 | Owned | 53188 |  | 22 |
| Super-segregator | Bow Star | 49487 | 2004 | Owned | 52127 | 52127 | 40 | Coated | Bow Tribute | 49622 | 2014 | Leased | 53188 |  | 22 |
| Super-segregator | Bow Sky | 49479 | 2005 | Leased | 52126 | 52126 | 40 | Coated | Bow Trajectory | 49622 | 2014 | Leased | 53188 |  | 22 |
| Super-segregator | Bow Spring | 49429 | 2004 | Owned | 52127 | 52127 | 40 | Coated | Bow Elm | 46098 | 2011 | Owned | 48698 |  | 29 |
| Super-segregator | Bow Sun | 42459 | 2003 | Owned | 52127 | 52127 | 40 | Coated | Bow Lind | 46047 | 2011 | Owned | 48698 |  | 29 |
| Super-segregator | Bow Chain | 37518 | 2002 | Owned | 40621 | 40621 | 47 | Coated | Gulf Mirdif | 46021 | 2011 | Time charter | 48698 |  | 29 |
| Super-segregator | Bow Faith | 37479 | 1997 | Owned | 4188 | 34208 | 52 |  |  |  |  |  |  |  |  |
| Super-segregator | Bow Cedar | 37455 | 1996 | Owned | 41488 | 41488 | 52 | Regional | Bow Oceanic | 17460 | 1997 | Owned | 19616 | 19616 | 24 |
| Super-segregator | Bow Cardinal | 37446 | 1997 | Owned | 41487 | 34208 | 52 | Regional | Bow Atlantic | 17460 | 1995 | Owned | 19588 | 19588 | 24 |
| Super-segregator | Bow Firda | 37427 | 2003 | Owned | 40645 | 40645 | 47 | Regional | Bow Condor | 16121 | 2000 | Owned | 17622 | 17622 | 30 |
| Super-segregator | Bow Fortune | 37395 | 1999 | Leased | 40619 | 40619 | 47 | Regional | Bow Andes | 16020 | 2000 | Owned | 17120 | 17120 | 22 |
| Super-segregator | Bow Fagus | 37375 | 1995 | Owned | 41608 | 34329 | 52 | Regional | SG Pegasus | 13086 | 2011 | Time charter | 14523 | 14523 | 16 |
| Super-segregator | Bow Fora | 37369 | 1998 | Leased | 40515 | 33236 | 47 | Regional | Sun Triton | 12670 | 2017 | Time charter | 13228 | 13228 | 16 |
| Super-segregator | Bow Cecil | 37369 | 1998 | Owned | 40515 | 33236 | 47 | Regional | Stellar Orchid | 12571 | 2011 | Time charter | 14713 | 14715 | 18 |
| Super-segregator | Bow Clipper | 37221 | 1995 | Owned | 41596 | 34328 | 52 | Regional | Marex Noa | 12478 | 2015 | Time charter | 14067 | 14713 | 18 |
| Super-segregator | Bow Flower | 37221 | 1994 | Owned | 41492 | 34213 | 52 | Regional | Bow Querida | 10106 | 1996 | Owned | 11181 | 14067 | 16 |
| Super-segregator | Bow Hercules | 40900 | 2017 | Bareboat | 42832 | 42832 | 30 | Regional | Bow Nangang | 9156 | 2013 | Owned | 10523 | 11089 | 20 |
| Super-segregator | Bow Gemini | 40895 | 2017 | Bareboat | 42832 | 42832 | 30 | Regional | Bow Dalian | 9156 | 2012 | Owned | 10523 | 10523 | 14 |
| Super-segregator | Bow Aquarius | 40901 | 2016 | Bareboat | 42813 | 42813 | 30 | Regional | Bow Fuling | 9156 | 2012 | Owned | 10523 | 10523 | 14 |
| Super-segregator | Bow Precision | 35155 | 2018 | Time charter | 36668 | 36668 | 28 |  |  |  |  |  |  |  |  |
| Super-segregator | Bow Capricorn | 40929 | 2016 | Bareboat | 43552 | 43552 | 30 | Total Chemical Tankers: |  | 2272140 | 69 |  | 2476297 | 1928391 | 2017 |
| Super-segregator | Bow Performer | 35000 | 2019 | Time charter | 36668 | 36668 | 28 |  |  |  |  |  |  |  |  |
| Super-segregator | Bow Orion | 49000 | 2019 | Owned | 55000 | 55000 | 33 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | AINLESS |  |
| Large Stainless steel | Bristol Trader | 35863 | 2016 | Time charter | 38315 | 37549 | 18 | VESSEL TYPE | CHEMICAL TANKERS | DWT | BULLT | OWNERSHIP | CBM | STEEL, CBM | TANKS |
| Large Stainless steel | Bow Hector | 33694 | 2009 | Time charter | 37384 | 37384 | 16 | Super-segregator | SC Taurus | 40964 | 2017 | Pool | 42793 | 42793 | 30 |
| Large Stainless steel | Bow Harmony | 33619 | 2008 | Leased | 38052 | 38052 | 16 | Super-segregator | SC Scorpio | 40964 | 2017 | Pool | 42786 | 42786 | 30 |
| Large Stainless steel | Bow Compass | 33609 | 2009 | Owned | 37994 | 37994 | 16 | Super-segregator | SC Draco | 40924 | 2016 | Pool | 42827 | 42827 | 30 |
| Large Stainless steel | Bow Engineer | 3086 | 2006 | Leased | 36274 | 36274 | 28 | Super-segregator | SC Virgo | 40870 | 2017 | Pool | 42832 | 42832 | 30 |
| Large Stainless steel | Bow Architect | 30058 | 2005 | Leased | 36290 | 36290 | 28 | Medium Stainless steel | CTG Mercury | 25000 | 2018 | Pool | 28078 | 28078 | 24 |
|  |  |  |  |  |  |  |  | Medium Stainess steel | CTG Cobalt | 25000 | 2018 | Pool | 28078 | 28078 | 24 |
| Medium Stainless steel | RT Star | 26199 | 2011 | Time charter | 27912 | 27912 | 18 | Medium Stainless steel | CTG Argon | 24761 | 2017 | Pool | 27067 | 27067 | 24 |
| Medium Stainless steel | Southern Owl | 26057 | 2016 | Time charter | 27656 | 27656 | 26 | Medium Stainless steel | CTG Bismuth | 24755 | 2016 | Pool | 27654 | 27654 | 24 |
| Medium Stainless steel | Southern Puma | 26057 | 2016 | Time charter | 27079 | 27079 | 24 | Medium Stainless steel | CTG Magnesium | 25000 | 2017 | Pool | 28078 | 28078 | 24 |
| Medium Stainless steel | Southern Shark | 25500 | 2018 | Time charter | 27112 | 27112 | 26 | Total 3rd party: |  | 288238 | 9 |  | 310,193 |  | 240 |
| Medium Stainless steel | Bow Platinum | 25000 | 2017 | Leased | 27091 | 27091 | 24 |  |  |  |  |  |  |  |  |
| Medium Stainless steel | Bow Neon | 24786 | 2017 | Leased | 28644 | 28644 | 24 |  |  |  |  |  |  |  |  |
| Medium Stainless steel | Bow Titanium | 24764 | 2018 | Leased | 27091 | 27091 | 24 |  |  |  |  |  |  |  |  |
| Medium Stainless steel | Bow Palladium | 24764 | 2017 | Leased | 29041 | 29041 | 24 | SUMMARIZED |  |  | NUMBER | DWT | CBM | STEEL, CBM | TANKS |
| Medium Stainless steel | Bow Tungsten | 24764 | 2018 | Leased | 28067 | 28067 | 24 | Owned |  |  | 34 | 1,220,961 | 1,334,309 | 948,874 | 1,136 |
| Medium Stainless steel | Southern Koala | 21290 | 2010 | Time charter | 20008 | 2008 | 20 | Time charter |  |  | 18 | 446,226 | 479,773 | 430,957 | 391 |
| Medium Stainless steel | Bow Santos | 19997 | 2004 | Owned | 21846 | 21846 | 22 | Leased |  |  | 13 | 441,328 | 490,186 | 376,531 | 370 |
| Medium Stainless steel | Flumar Maceio | 19975 | 2006 | Owned | 21713 | 21713 | 22 | Bareboat |  |  | 4 | 163,625 | 172,029 | 172,029 | 120 |
| Medium Stainless steel | Moyra | 19806 | 2005 | Time charter | 22838 | 22838 | 18 | Pool |  |  | 9 | 288,238 | 310,193 | 310,193 | 240 |
| Medium Stainless steel | Gwen | 19702 | 2008 | Time charter | 21651 | 21651 | 26 | Total Chemical Tankers: |  |  | 78 | 2.560 .378 | 2786490 | 2.238 .584 | 2.257 |
| Medium Stainless steel | Shamrock Mercury | 19000 | 2010 | Time charter | 22204 | 22204 | 22 |  |  |  |  |  |  |  |  |


| China Shipbuilding Trading Co., Ltd/ | 3 | 49000 | 54600 | 54600 | 33 | 2019-2020 | Owned/leased |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hudong-Zhonghua Shipbuilding (Group) Co., Ltd | 2 | 38000 | 45000 | 45000 | 40 | - | Leased |
| Fukuoka Shipbuilding | 2 | 36000 | 40000 | 40000 | 28 | 2019-2020 | Bareboat |
| Total newbuildings: | 7 | 295000 | 333800 | 333800 | 235 |  |  |
| ODFJELL GAS | bullt | DWT | Свм | VESSEL TYPE | tanks | OWNERSHIP |  |
| Bow Gallant | 2008 | 10282 | 8922 | LPG/Ethylene | 2 | Pool |  |
| Bow Guardian | 2008 | 10282 | 8922 | LPG/Ethylene | 2 | Pool |  |
| Total Gas Carriers: | 2 | 20564 | 17844 |  | 4 |  |  |
| Fleet changes since last quarter: | BU | DWT | CBM | STEEL | KS | OWNERSHP | DELIVEREDRE-DELIVERED |
| Fleet additions: |  |  |  |  |  |  |  |
| Bow Orion | 2016 | 49000 | 55000 | 55000 | - | Owned | August |
| Fleet redeliveries: |  |  |  |  |  |  |  |
| Bow Tone | 2004 | 33625 | 37794 | 37794 | 16 | Timecharter | September |


| TANK TERMINALS | LOCATION | OWNERSHIP ${ }^{1}$ | CBM | STAINLESS STEEL, CBM | NUMBER OF TANKS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Odfjell Terminals (Houston) Inc. | Houston, USA | 51 \% | 379658 | 113180 | 119 |
| Odjell Terminals (Charleston) LLC | Charleston, USA | 51 \% | 79400 | 0 | 9 |
| Odjell Terminals (Dalian) Co. Ltd | Dalian, China | 25,5\% | 119750 | 18350 | 51 |
| Odfjell Terminals (Korea) Co. Ltd | Ulsan, Korea | 25,5\% | 313710 | 15860 | 85 |
| Odfjell Nangang Terminals (Tianjin) Co.,Ltd | Tianjin, China | 24,99\% | 137800 | 7000 | 26 |
| Noord Natie Terminals NV | Antwerp, Belgium | 25,00\% | 382061 | 71542 | 253 |
| Total terminals | 6 terminals |  | 1412379 | 225932 | 543 |
| PROJECTS AND EXPANSIONS | LOCATION | OWNERSHP ${ }^{1}$ | CBM | STAINLESS STEEL, CBM | ESTIMATED |
| Odfiell Changxing Terminals (Dalian) Co.Ltd | Changxing, China | 20,4\% |  |  | TBD |
| Total expansion terminals |  |  | - | - |  |
| TANK TERMINALS PARTLY OWNED BY RELATED PARTIES | LOCATION |  | CBM | STAINLESS STEEL, CBM | NUMBER OF TANKS |
| Depositos Quimicos Mineros S.A. | Callao, Peru |  | 66230 | 1600 | 55 |
| Granel Quimica Lida | Rio Grande, Brazil |  | 61150 | 2900 | 32 |
| Granel Quimica Lida | Sao Luis I, Brazil |  | 75710 | 0 | 35 |
| Granel Quimica Lida | Sao Luis II, Brazil |  | 49680 | 0 | 14 |
| Granel Quimica Lida | Ladario, Brazil |  | 8050 | 0 | 6 |
| Granel Quimica Ltda | Triunfo, Brazil |  | 12030 | 0 | 2 |
| Granel Quimica Ltda | Teresina, Brazil |  | 7640 | 0 | 6 |
| Granel Quimica LIda | Palmas, Brazil |  | 16710 | 0 | 12 |
| Odfjell Terminals Tagsa S.A. | Buenos Aires, Argentina |  | 38720 | 530 | 60 |
| Odjell Terminals Tagsa S.A. | Campana, Argentina |  | 68670 | 10190 | 102 |
| Terquim S.A. | San Antonio, Chile |  | 33590 | 0 | 25 |
| Terquim S.A. | Mejillones, Chile |  | 16840 | 0 | 7 |
| Total tank terminals partly owned by related parties | 12 terminals |  | 455020 | 15220 | 356 |
| PROJECTS AND EXPANSIONS PARTLY OWNED BY RELATED PARTIES | LOCATION |  | CBM |  | ESTIMATED |
| Granel Quimica Ltda | Santos II, Brazil |  | 51910 | 0 | Q4 2019 |
| Total expansion tank terminals partly owned by related parties |  |  | 51910 | - |  |
| Grand total (incl. related tank terminals partly owned by related parties) | 18 existing terminals |  | 1867399 | 241152 |  |

## Contact

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## 3 <br> ODFELL

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Odfjell.com


[^0]:    The Odfix index is a weighted time-charter earnings index for a selection of vessels
    ${ }^{2}$ The Opex index includes owned and bareboat chartered vessels
    ${ }^{3}$ Including effect from bunker adjustment clauses

[^1]:    Source: Clarksons Platou

[^2]:    1) Odfjell Terminals Rotterdam is included in all periods until September 20, 2018.
